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SSPI

Space & Satellite Professionals International

Michael Greenwood

SSPI-SE Acting President & VP of Programs

+

VP Sales The SPACECONNECTION



Intelsat Reports Intelsat 29e Service Outage

PRESS RELEASE | 10 APRIL 2019

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Customers Transitioning to Restoration Capacity

Luxembourg, 10 April 2019 – Intelsat, S.A. (NYSE:I) announced today a service outage on the Intelsat 29e satellite which continues to affect maritime, aeronautical and wireless operator customers in the Latin America, Caribbean and North Atlantic regions.

Late on 7 April, the Intelsat 29e propulsion system experienced damage that caused a leak of the propellant on board the satellite resulting in a service disruption to customers on the satellite. While working to restore the services, on 9 April, the satellite experienced a second anomaly that caused a loss of communications to the satellite. Communication with the satellite has been intermittent. Intelsat continues to work with the satellite's manufacturer, Boeing, on recovering communication. The Intelsat customer-facing team is focused on migrating customer services from Intelsat 29e to other Intelsat satellites serving the region, as well as third party services.

Intelsat will not make a determination of financial impact until the conclusion of the recovery mission.

Contact

Dianne VanBeber
Vice President, Investor Relations
Dianne.vanbeber@intelsat.com
+1-703-559-7406



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Intelsat 29E Before Anomaly

ExoAnalytic SOLUTIONS

A ground-based telescope captures Intelsat 29e before the anomaly on Thursday, April 11.

ExoAnalytic Solutions

Intelsat 29E Before Anom Intelsat 29E During Anomaly Intelsat 29E After Anomaly Intelsat 29E Post Anomaly

<https://arstechnica.com/science/2019/04/new-video-of-intelsat-29e-satellite-reveals-dramatic-anomaly/>



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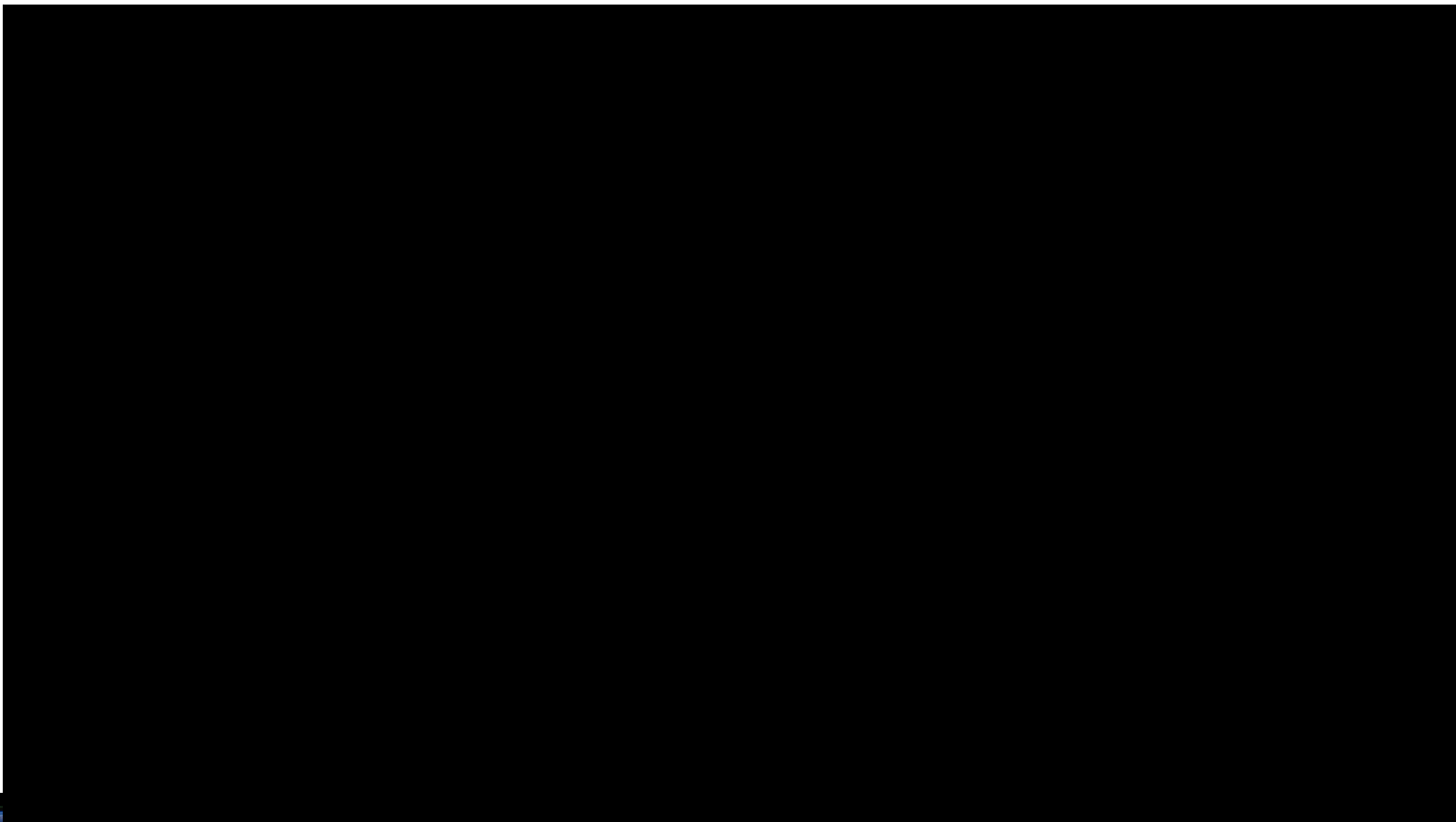
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SOUTHEAST CHAPTER

5G Now – C Band Alliance

Filter Demo

‘Fast Start’ – 80 MHz within First 18 months





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Media IP VSAT

SES

Intelsat/Dejero

Intelsat/Dejero

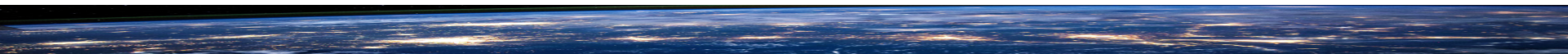
Eutelsat

Flex

Cellsat

Ironroute

Cirrus [WiFi hub]





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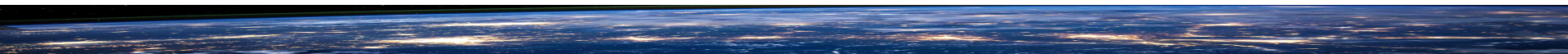
SOUTHEAST CHAPTER

ION Media huge banner – cord cutting

D2 & D3 channels delivery by satellite

OTT insertion into ATSC 3.0 txms

**SW & Cloud apps for everything – Nextologies An example of trad
1RU look encoder, but it's all software inside.**





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OU Still vital to so many things we all know and love

LIVE Sports – LIVE News

Features:

BW availability

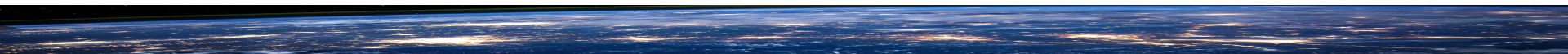
Rolling windows

Large chunks for REMI prods

Consistent space

Pad change / SFD optimization support and fast timeline for.

FRR ability





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Cost cutting

'At Home' – 'REMI' – 'Home Run' Productions with multi camera backhaul

Pricing Pressures

Intelsat struggling

Pendulum swing back to dealing with end service users – bringing service provision in house

SES & MX1

PSSI

Arqiva leaving

New players – Speedcast – Nextologies –

Consolidation – Mergers & Acquisitions: Speedcast buying Globecom

SSP acronym





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Push Pull of:

Churn for \$s and specific features

vs Loyalty for Customer Service and Reliability

Commoditization vs Value Add Custom Service Providers

OPEX vs CAPEX





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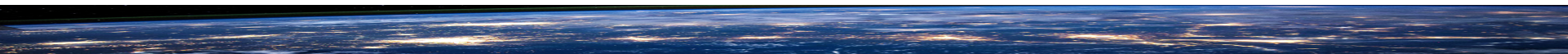
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Market Demands

<https://vimeo.com/235412480>





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Thank you!

SSPI-SE

Michael Greenwood

Acting President

& VP of Programs